

Fiserv Reports Strong Second Quarter Results; Full Year Operating Earnings Estimate Increased to \$2.48 to \$2.54 per Share

BROOKFIELD, Wis., Jul 25, 2006 (BUSINESS WIRE) -- Fiserv, Inc. (Nasdaq:FISV), a leading provider of information management systems and services to the financial and health benefit industries, today reported revenues and earnings for the second quarter of 2006. Total revenues for the quarter increased 10 percent to \$1,093.2 million compared to \$996.4 million in 2005. Earnings per share for the quarter were \$0.66 compared to \$0.59 in 2005. Earnings per share from continuing operations were \$0.63 for the quarter compared to adjusted earnings per share of \$0.57 for the second quarter of 2005.

For the six months ended June 30, 2006, total revenues increased 11 percent to \$2,189.9 million compared to \$1,969.5 million in 2005. Earnings per share for the first six months of 2006 and 2005 were \$1.30. Earnings per share from continuing operations were up 16 percent to \$1.26 for the first six months of 2006 versus adjusted earnings per share of \$1.09 in 2005.

"Earnings for the quarter exceeded our expectations after an exceptionally strong first quarter," said Jeff Yabuki, president and chief executive officer of Fiserv. "Our stronger than expected first half financial performance provides us with increased confidence that we will achieve our full year earnings and organic revenue growth targets while continuing to invest for the future."

"We've had very good performance in our sales and business development activities this year and are well ahead of the prior year. That performance, in combination with especially strong sales activity in last year's fourth quarter, positions us to deliver solid organic revenue growth in the second half of 2006 and into 2007," said Yabuki.

Other business and operating highlights for the second quarter and first half of 2006:

- -- Cash flow from operations increased 13 percent for the first six months to \$283 million and capital expenditures were \$96 million in the first half of the year;
- -- Fiserv Electronic Funds Transfer (EFT) had strong sales activity for the first half of 2006 signing 111 new clients of which nearly 80 percent were sales within the Fiserv client base;
- -- Fiserv's BillMatrix group signed several marquee clients in the second quarter including BMW Financial Services, Liberty Mutual Insurance and Entergy & First Energy utilities which further demonstrates our industry leadership in the expedited bill payment space;
- -- Fiserv Health signed multi-year agreements with three new clients to provide pharmacy benefit and administration services beginning in July. These new client agreements are estimated to generate incremental, full-year revenue of \$190-\$230 million, and when including the prescription product pass-through costs in revenues and expenses, will have estimated operating margins in the low single digits;
- -- Fiserv repurchased 2.8 million shares of its common stock in the second quarter for a total of 8.2 million shares during the first six months of 2006. The company had 4.9 million shares authorized for repurchase as of June 30, 2006;
- -- Fiserv completed one acquisition in the quarter, Insurance Wholesalers, Inc., a lead generation and wholesale firm for term and universal life insurance products, to enhance the company's insurance distribution capabilities.

At the start of the third quarter, Fiserv announced the acquisition of The Jerome Group LLC, a full-service direct marketing firm and digital print provider, to enhance Fiserv's Output Solutions division's ability to help clients build loyalty and drive new revenues.

The company increased its full-year 2006 continuing operations earnings estimate to be within a range of \$2.48 to \$2.54 per share. Fiserv's previous guidance was \$2.46 to \$2.53 per share. The primary reason for the change is a one-time tax benefit realized in the second quarter of \$3.1 million, or \$0.02 per share, which is related to a change in a state tax law during the quarter. The company's effective income tax rate for the second half of 2006 is estimated to be 38.5 percent.

The company also reaffirmed its 2006 adjusted internal revenue growth rates (excluding customer reimbursements and prescription product revenues) to be in the mid-single digits for the Financial and Investment segments and low to mid-single digits in the Health segment.

ACCOUNTING CHANGE

On January 1, 2006, the company adopted Statement of Financial Accounting Standards No. 123 (revised 2004) "Share-Based Payment" ("SFAS 123R") that requires companies to expense the value of employee stock purchase plans, stock option grants and similar awards. The company adopted SFAS 123R under the modified prospective method, which requires the application of SFAS 123R in 2006 to new awards and to awards modified, repurchased, or cancelled after the effective date. Additionally, compensation cost for the portion of outstanding awards for which service had not been rendered (such as unvested options) that were outstanding as of January 1, 2006 shall be recognized as the remaining services are rendered.

Share-based compensation expense for the second quarter of 2006 was \$5.5 million, or \$0.02 per share, and for the six month period ended June 30, 2006 was \$19.3 million, or \$0.07 per share. Share-based compensation expense is estimated to be approximately \$0.01 to \$0.02 per share per quarter for the remainder of 2006 with a full year impact of \$0.09 to \$0.11 per share.

EARNINGS CONFERENCE CALL

Fiserv will discuss the second quarter results on a conference call and Webcast at 4 p.m. Central time on Tuesday, July 25. To register for the event, go to www.fiserv.com and click on "Upcoming Events."

USE OF NON-GAAP FINANCIAL INFORMATION

The company reports its financial results in accordance with GAAP. However, the company uses certain non-GAAP performance measures, including free cash flow, internal revenue growth, adjusted operating margin and adjusted earnings per share, to provide investors a more complete understanding of the company's underlying operational results. These non-GAAP measures are indicators management uses to provide additional meaningful comparisons between current results and prior reported results, and as a basis for planning and forecasting for future periods. As an example, the company uses adjusted earnings per share to present the impact of certain transactions or events that management expects to occur infrequently, such as the realized gain on sale of investment occurring in the six-month period ended June 30, 2005. The company believes this adjusted measure is more indicative of the company's operating performance. The presentation of this additional information is not meant to be considered in isolation or as a substitute for comparable metrics prepared in accordance with GAAP in the United States.

ABOUT FISERV

Fiserv, Inc. (Nasdaq: FISV), a Fortune 500 company, provides information management systems and services to the financial and health benefits industries. Leading services include transaction processing, outsourcing, business process outsourcing, software and systems solutions.

The company serves more than 17,000 clients worldwide and is the leading provider of core processing solutions for U.S. banks, credit unions and thrifts. Fiserv was ranked the largest provider of information technology services to the financial services industry worldwide in the 2005 and 2004 FinTech 100 surveys.

Fiserv Health provides health plan management, pharmacy benefits management and BPO services to the managed care market, self-funded commercial and government employers and health plans.

Headquartered in Brookfield, Wis., Fiserv reported more than \$4 billion in total revenue for 2005. For more information, please visit www.fiserv.com.

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding the estimated earnings per share from continuing operations, internal revenue growth rates and share-based compensation expense for the full year 2006, effective income tax rate for the second half of 2006, investment spending in the Health segment expected to continue through the remainder of 2006, estimated full-year

revenue and operating margins for three pharmacy administration contracts and annualized expense savings in the Health segment's health plan administration business. Such forward-looking statements are subject to assumptions, risks and uncertainties that may cause actual results to differ materially from those contemplated by such forward-looking statements. The factors that may adversely affect the corporation's results include, among others, changes in customers' demand for the corporation's products, pricing and other actions by competitors, potential impact of initiatives implemented as a result of the corporation's strategic review process, general changes in economic conditions and other factors included in the corporation's filings with the SEC, including its Annual Report on Form 10-K. The corporation assumes no obligation to update any forward-looking statements, which speak only as of the date of this press release.

FISERV, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per share amounts)
(Unaudited)

	Three Months Ended June 30, 2006 2005			
	2006	2005	2006	2005
Revenues: Processing and services Product			\$1,502,481 687,384	
Total revenues	1,093,197	996,426	2,189,865	1,969,540
Expenses: Cost of processing and services (1) Cost of product Selling, general and administrative (1)	278,209	229,055	973,547 550,303 288,873	450,495
Total expenses	909,008	809,181	1,812,723	1,594,279
Operating income Interest expense - net Realized gain from sale			377,142 (14,880)	
of investment (2)	-	_	-	43,452
Income from continuing operations, before income taxes Income tax provision			362,262 135,071	
Income from continuing operations Gain (loss) from discontinued	110,980	113,997	227,191	253,642
operations, net of tax (3)	6,689	-	6,689	(619)
Net income			\$233,880 ======	
Earnings per share: Continuing operations Discontinued	\$0.63	\$0.59	\$1.26	\$1.31
operations	0.04	_	0.04	-
Total	\$0.66	\$0.59	\$1.30	\$1.30

	========	========	========	========
Adjusted earnings per share - continuing operations:				
Continuing operations Adjustments: Pro forma	\$0.63	\$0.59	\$1.26	\$1.31
share-based compensation (4) Realized gain from	-	0.02	-	0.07
sale of investment (2)	_	-	-	0.14
Adjusted earnings per share - continuing operations	\$0.63 =====	\$0.57 ======	\$1.26	\$1.09
Diluted shares used in computing earnings per share	177,551	193,227	179,667	194,361

- (1) Share-based compensation expense for the six month period ended June 30, 2006 was \$19.3 million (\$0.07 per share) primarily due to the adoption of SFAS 123R on January 1, 2006, of which \$4.3 million is included in cost of processing and services, and \$15.1 million is included in selling, general and administrative expenses. If SFAS 123R had been adopted January 1, 2005, share-based compensation expense for the first six months of 2005 would have been \$23.7 million in 2005, or \$22.5 million higher than the \$1.2 million of share-based compensation expense recorded in 2005.
- (2) Represents the sale of the company's remaining 3.2 million shares of Bisys Group, Inc. common stock in the first quarter of 2005.
- (3) The 2006 gain from discontinued operations relates to a pre-tax gain of \$10.6 million from a contingent payment finalized in the second quarter based on achievement of certain revenue targets related to the sale of the securities clearing operations in 2005.
- (4) Represents pro forma impact in 2005 of the incremental share-based compensation expense under SFAS No. 123R, which was adopted on January 1, 2006 under the modified prospective method.

FISERV, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Dollars in thousands) (Unaudited)

	June 30,	December 31,
	2006	2005
ASSETS		
Cash and cash equivalents	\$151,979	\$184,471
Accounts receivable, less allowance for		
doubtful accounts	583,224	553,402
Prepaid expenses and other assets	114,035	105,782
Investments	2,463,581	2,126,538
Property and equipment - net	239,287	226,013
Intangible assets - net	601,773	593,808
Goodwill	2,317,329	2,249,502

TOTAL		\$6,039,516
	========	========
LIABILITIES AND SHAREHOLDERS' EQUITY		
Accounts payable	¢260 120	\$241,751
Accrued expenses	•	365,651
Accrued income taxes	12,792	•
Deferred revenues	233,332	240,105
Customer funds held and retirement account		
deposits	2,321,519	1,960,626
Deferred income taxes	168,392	165,992
Long-term debt	783,095	595,385
TOTAL LIABILITIES	4,075,708	3,573,776
SHAREHOLDERS' EQUITY		
Preferred stock, no par value:		
25,000,000 shares authorized; none issued	_	_
Common stock, \$0.01 par value:		
450,000,000 shares authorized;		
197,803,142 and 197,507,892 shares issued	1 078	1,975
		•
Additional paid-in capital		693,715
Accumulated other comprehensive income	2,572	
Accumulated earnings	2,670,857	2,436,977
Treasury stock, at cost, 23,111,326 and		
15,753,675 shares	(982,531)	(668,248)
TOTAL SHAREHOLDERS' EQUITY	2,395,500	2,465,740
TOTAL	\$6,471,208	\$6,039,516
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FISERV, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

(Glidddiced)		
	Six months endo	-
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$233,880	\$253,023
Adjustment for discontinued operations	(6,689)	619
Adjustments to reconcile net income to net ca		
provided by operating activities:		
Realized gain from sale of investments	-	(43,452)
Deferred income taxes	8,520	11,210
Share-based compensation	19,313	1,211
Excess tax benefit from exercise of options	(3,366)	_
Depreciation and amortization	92,901	88,169
Changes in assets and liabilities, net of		
effects from acquisitions and dispositions		
of businesses:		
Accounts receivable	(13,685)	(24,720)
Prepaid expenses and other assets	(5,056)	620
Accounts payable and accrued expenses	(38,841)	(24,873)
Deferred revenues	(10,802)	(7,714)
Accrued income taxes	7,310	(3,200)
Net cash provided by operating activities	283,485	250,893

CASH FLOWS FROM INVESTING ACTIVITIES: Capital expenditures, including capitalization of software		
costs for external customers Payment for acquisitions of businesses, net	(96,220)	(69,640)
of cash acquired Proceeds from sale of businesses, net of	(101,191)	(135,654)
expenses paid	(2,153)	371,944
Investments	(336,956)	(173,518)
Net cash used in investing activities	(536,520)	
CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from (repayments of) long-term		
debt - net	187,568	(14,845)
Issuance of common stock and treasury stock	18,255	27,700
Purchases of treasury stock	(349,539)	(263,158)
Excess tax benefit from exercise of options Customer funds held and retirement account	3,366	-
deposits	360,893	56,730
Net cash provided by (used in) financing		
activities	220,543	(193,573)
Change in cash and cash equivalents	(32,492)	50,452
Beginning balance		516,127
Ending balance	\$151,979	\$566,579
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FISERV, INC. AND SUBSIDIARIES SELECTED SEGMENT FINANCIAL INFORMATION (Dollars in thousands, unaudited)

	Three Months Ended June 30,		Six Mont Jun		
Segment	2006	2005	2006	2005	
Revenues:(1) Financial institution outsourcing, systems and services					
("Financial")	\$768,040	\$713,992	\$1,549,131	\$1,412,028	
Health plan management services ("Health") Investment support	289,454	247,718	570,682	490,049	
services ("Investment	35,703	34,716	70,052	67,463	
Total	\$1,093,197 =======	\$996,426 ======	\$2,189,865 =======	\$1,969,540 ======	
Operating income:(1)					
Financial	\$159,033	\$160,157	\$325,202	\$320,305	
Health			38,288		
Investment	7,621	8,221	13,652	13,823	

Total	\$184,189	\$187,245	\$377,142	\$375,261
	========	========	========	========
Operating margin:				
Financial	21%	22%	21%	23%
Health	6%	88	7%	8%
Investment	21%	24%	19%	20%
Total	17%	19%	17%	19%
	========	========	========	========
Adjusted operating margin:(2)	=======	=======		=======
	24%	25%	24%	24%
margin:(2)	24% 14%	25% 16%	24% 15%	24% 17%
margin:(2) Financial	=			

- (1) Included in the Financial segment results are early contract termination fees of \$5.6 million for the three months ended and \$9.5 million for the six months ended June 30, 2006 compared to \$7.1 million and \$22.0 million for the comparable periods in 2005, respectively. This segment's businesses generally enter into three- to five-year contracts with its clients that contain early contract termination fees. These fees are very unpredictable and can vary significantly from period to period based on the number and size of terminated contracts and how early in the contract term a contract is terminated.
- (2) Adjusted operating margin excludes customer reimbursement and prescription product costs which are included in revenues and expenses and includes the pro forma share-based compensation expense (SFAS 123R) impact in 2005. Customer reimbursements primarily consist of pass through expenses such as postage and data communication costs. See the following table for these operating margin adjustments.

ADJUSTED OPERATING MARGIN INFORMATION (Dollars in thousands, unaudited)

			Six Montl June	
Segment	2006	2005	2006	2005
Customer reimbursements:				
Financial	\$96,696	\$81,896	\$199,099	\$171,445
Health	1,555	1,435	3,205	2,681
Total	\$98,251	\$83,331	\$202,304	\$174,126
	=======	=======	=======	=======
Prescription product costs in				
Health segment	\$166,388	\$131,085	\$320,438	\$255,181
	=======	=======	=======	=======
SFAS 123R: (3)				
Financial	\$5,022	\$4,125	\$17,575	\$20,466
Health	331	272	1,159	1,349

Investment	166	136	579 	675
Total	\$5,519	\$4,533	\$19,313	\$22,490
	=======	=======	=======	=======

(3) 2005 dollar amounts represent the incremental share-based compensation expense if SFAS 123R had been adopted January 1, 2005. The actual share-based compensation expense recorded for the six month period ended June 30, 2005 was \$1.2 million.

Adjusted operating margin is a non-GAAP financial measure that the company believes is useful to investors because it provides more visibility and insight into how management views the underlying operating performance of the company. Management excludes the impact of pass through customer reimbursements and prescription product costs that must be presented in revenue under GAAP and includes the proforma share-based compensation expense impact for the disclosed periods in 2005 due to the prospective adoption of SFAS 123R, effective January 1, 2006.

FISERV, INC. AND SUBSIDIARIES
INTERNAL REVENUE GROWTH PERCENTAGES BY SEGMENT (1)
(Unaudited)

		hs ended 30,	Six month June	
Segment	2006	2005	2006	2005
Financial Health			 7% 14%	
Investment			4%	
TOTAL	7%	7% ======	 9% =======	6% =====
	Three month	hs ended	Adjuste Six month June	s ended
	2006	2005	2006	2005
Financial Health			 6% 2%	
Financial Health Investment	2%	4%	6% 2% 4%	4%

(1) Internal revenue growth percentages are measured as the increase in total revenues for the current period less "acquired revenue from acquisitions" divided by total revenues from the prior year period plus "acquired revenue from acquisitions." "Acquired revenue from acquisitions" was \$21.6 million (\$17.2 million in the Financial segment and \$4.5 million in the Health segment) for the second quarter of 2006 and \$47.2 million (\$38.3 million in the Financial segment and \$8.9 million in the Health segment) for the six months ended June 30, 2006 and represents pre-acquisition revenue of acquired companies, less dispositions, for the comparable prior year period.

(2) The adjusted internal revenue growth percentages exclude the impact of customer reimbursements and prescription product costs, which are both included in revenues and expenses under GAAP. See footnote 2 above in the Selected Segment Financial Information section.

Actual and adjusted internal revenue growth percentages are non-GAAP financial measures that the company believes are useful to investors because they present internal revenue growth both including and excluding customer reimbursements and prescription product costs that must be presented in revenue under GAAP.

SELECTED FINANCIAL INFORMATION (In thousands, unaudited)

Free Cash Flow	Six Months En 2006	ded June 30, 2005
Net cash provided by operating activities Capital expenditures	\$283,485 (96,220)	\$250,893 (69,640)
Free cash flow	\$187,265	\$181,253

Free cash flow is measured as net cash provided by operating activities less capital expenditures including capitalization of software costs for external customers, as reported in the company's condensed consolidated statements of cash flows. Free cash flow is a non-GAAP financial measure that the company believes is useful to investors because it measures cash flow after the company has satisfied the capital requirements of its operations.

Segment Results

Financial Segment:

The company's largest operating segment continued 2006 with solid performance in the second quarter. Revenues were \$768 million for the quarter with operating income of \$159 million. Adjusted operating margin, which excludes customer reimbursements, continued to be strong at 23.7 percent for the quarter compared to 24.5 percent in the first quarter of 2006. The decline in adjusted operating margin was primarily attributable to a decrease of \$28.3 million in flood claims processing revenue. Flood claims processing revenue was \$30.3 million in the first quarter and \$2.0 million in the second quarter. Partially offsetting this negative margin impact in the quarter were increased software revenues and a reduction in share-based compensation expense compared to the first quarter. Year-to-date adjusted operating margins in 2006 and 2005 were 24.1 percent and 24.2 percent, respectively.

The year-to-date 2006 adjusted organic revenue growth rate was 6 percent in 2006 and 2005 consistent with the company's annual guidance of mid-single digits for the segment. Positive contributors to the organic growth rate in 2006 were increased volumes and new clients in the lending division's loan settlement services businesses, new client growth and increased product sales of the company's Information Technology Inc.'s banking products and continued solid growth in the credit union businesses. Partially offsetting this growth was an approximate 210 basis point negative impact due to the loss of a few large client relationships announced in 2005 and the negative impact of reduced contract termination fees in 2006 compared to 2005. As expected, the second quarter adjusted organic revenue growth rate of 3 percent declined from the first quarter. This decrease was primarily due to the acceleration in flood claims processing in the first quarter, which positively impacted the segment's first quarter organic growth rate by approximately 300 basis points, and also, the anniversary of the Australian check processing revenue near the end of the first quarter of 2006.

Health Segment:

The Health segment revenues were \$289 million for the quarter with operating income of \$18 million. Adjusted operating margin, which excludes prescription product costs and customer reimbursements, was 14.4 percent for the quarter compared to 16.5 percent in the first quarter of 2006. Year-to-date adjusted operating margins were 15.5 percent in 2006 compared to 17.1 percent in 2005. The decrease in the year-to-date 2006 adjusted operating margin compared to 2005 was primarily due to \$2.5 million of incremental investments in areas such as the company's consumer-directed health care initiatives. These investments are expected to continue through the remainder of 2006.

The Health segment results in the second half of 2006 should be positively impacted by the signing of the three large agreements in the pharmacy services businesses along with margin improvement in the health plan administration business. The health plan administration business is implementing operational enhancements, which are expected to provide annualized expense savings of approximately \$6 to \$12 million. This expense improvement initiative is in its early stages and will be completed by mid-2007.

Investment Segment:

The Investment segment revenues were \$36 million for the quarter with operating income of \$8 million. Adjusted operating margins for the quarter were 21.3 percent compared to 17.6 percent in the first quarter. This increase was primarily due to increased plan fee revenue and investment income in the second quarter.

SOURCE: Fiserv, Inc.

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