



Fiserv Reports Record Earnings During Third Quarter of 2001

October 22, 2001

Fiserv Reports Record Earnings During Third Quarter of 2001 BROOKFIELD, Wis.--(BUSINESS WIRE)--Oct. 22, 2001--Fiserv, Inc. (Nasdaq: FISV) announced today record earnings for the third quarter of 2001.

For the three-month period ended September 30, 2001, Fiserv revenues were \$467 million, a 15% increase over the \$406 million reported for the third quarter of 2000. Net income per share-diluted (excluding realized gains from sale of investment) for the third quarter of 2001 was \$0.27 per share, compared to \$0.22 per share for the third quarter of 2000.

For the nine-month period ended September 30, 2001, Fiserv revenues were \$1,394 million, a 14% increase over the \$1,219 million reported for the first nine months of 2000. Net income per share-diluted (excluding realized gains from sale of investment) for the first nine months of 2001 was \$0.80 per share, compared to \$0.68 per share for the first nine months of 2000.

Net income per share for all periods has been retroactively adjusted to reflect a 3-for-2 stock split effective in August 2001.

"Fiserv continues to see strong growth in earnings despite recent events affecting our economy as a whole. Our stable client base, comprehensive financial solution offerings and focus on advanced technology continue to be the foundation that supports our future growth," said Leslie M. Muma, President and CEO of Fiserv, Inc. "As in the first half of the year, Fiserv reported record earnings in the third quarter of 2001. We experienced continuing strength in our Financial Institution Outsourcing, Systems and Services Segment, which accounts for approximately 80% of our total revenue. This was partially offset by the decline in our Securities Processing and Trust Services Segment that had been anticipated. Our target for full-year diluted earnings per share (EPS) for 2001 continues to be \$1.07 (split-adjusted), excluding any realized gains from sale of investment. This is consistent with our historical EPS growth targets of 18% - 20% per year.

Among significant new client relationships during the third quarter, Fiserv Securities, Inc. signed a multi-million-dollar, multi-year agreement to provide clearing and execution services for Sands Brothers & Co., Ltd., an investment firm with more than \$2 billion in assets. KeyCorp, one of the nation's largest multi-line financial services companies, selected Remarketing Services of America, Inc. (RSA) to proactively manage a portion of lease maturities in the bank's vehicle portfolio. Fiserv Advanced Insurance Solutions gained two major new clients--W.R. Berkley Corporation and Enterprise Rent-A-Car--for its Claims Workstation system. W.R. Berkley also licensed the Fiserv AIS Policy STAR(TM) system.

Fiserv announced several acquisitions during the third quarter: EPSIIA Corporation, Catapult Technology Limited and the item processing operations of the Federal Home Loan Bank of Pittsburgh.

EPSIIA Corporation (formerly PSI Technologies) is a provider of large-scale electronic archival, retrieval and presentment solutions. Based in Austin, Texas, with additional operations in Columbus, Georgia, as well as the United Kingdom, Canada, Argentina, Chile and Brazil, the company has more than 100 employees and serves approximately 300 clients within the financial services, insurance, retail, telecommunications, utilities and manufacturing industries. Catapult Technology Limited is a London-based provider of private banking, treasury management and international banking technology solutions and services. The company has a strong reputation in the European market, and brings a suite of solutions that complements the offerings of the Fiserv CBS Worldwide division. The item processing operations of FHLB Pittsburgh are located in Pittsburgh and Philadelphia. These operations provide a full range of check and document services to approximately 120 financial institutions throughout Pennsylvania, Delaware and West Virginia, and currently process approximately 120 million items annually.

Fiserv, Inc. (Nasdaq: FISV) is an independent, full-service provider of integrated data processing and information management systems to the financial industry. As a leading technology resource, Fiserv serves more than 10,000 financial services providers worldwide, including banks, broker-dealers, credit unions, financial planners and investment advisers, insurance companies and agents, mortgage banks and savings institutions. Headquartered in Brookfield, Wisconsin, Fiserv also can be found on the Internet at www.fiserv.com.

The disclosure set forth above contains forward-looking statements, specifically Mr. Muma's statements regarding future earnings, earnings targets and business prospects. Such forward-looking statements are subject to inherent risks and uncertainties that may

cause actual results to differ materially from those contemplated by such forward-looking statements. The factors that may cause actual results to differ materially from those contemplated by the forward-looking statements include, among others, changes in customers' demand for the Corporation's products, pricing and other actions by competitors, and general changes in economic conditions or U.S. financial markets. These factors should be considered in evaluating the forward-looking statements, and undue reliance should not be placed on such statements.

FISERV, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per share amounts)
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2001	2000	2001	2000
Revenues	\$467,173	\$406,189	\$1,393,731	\$1,219,025
Cost of revenues:				
Salaries, commissions and payroll related costs	227,949	198,617	673,838	586,218
Data processing expenses, rentals and telecommunication costs	32,530	27,405	93,083	83,974
Other operating expenses	89,368	74,290	279,658	227,888
Depreciation and amortization of property and equipment	19,544	18,249	56,607	52,417
Amortization of intangible assets	8,893	8,357	26,562	31,159
Amortization (capitalization) of internally generated computer software-net	(326)	1,048	(216)	804
Total cost of revenues	377,958	327,966	1,129,532	982,460
Operating income	89,215	78,223	264,199	236,565
Interest expense - net	(2,501)	(5,295)	(9,555)	(17,101)
Realized gain from sale of investment	1,000	2,907	4,327	5,835
Income before income taxes	87,714	75,835	258,971	225,299
Income tax provision	35,085	31,093	103,588	92,373

Net income	\$ 52,629	\$ 44,742	\$155,383	\$ 132,926
------------	-----------	-----------	-----------	------------

Net income per share:				
Basic	\$0.28	\$0.24	\$0.83	\$0.72
Diluted	\$0.27	\$0.23	\$0.81	\$0.70

Excluding realized gain from sale of investment:				
Diluted	\$0.27	\$0.22	\$0.80	\$0.68
Diluted (excluding goodwill amortization)	\$0.30	\$0.25	\$0.87	\$0.75

Shares used in computing net income per share:				
Basic	186,944	185,151	186,555	184,524
Diluted	191,541	190,568	191,214	189,495

FISERV, INC. AND SUBSIDIARIES
SELECTED SEGMENT INFORMATION
(In thousands)
(Unaudited)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2001	2000	2001	2000

Revenues:				
Financial institution outsourcing, systems and services	\$393,599	\$307,135	\$1,128,579	\$913,315
Securities processing and trust services	56,963	82,672	214,612	256,846
All other and corporate	16,611	16,382	50,540	48,864
Total	\$467,173	\$406,189	\$1,393,731	\$1,219,025

Operating income:				
Financial institution outsourcing, systems and services	\$83,631	\$56,893	\$241,775	\$166,748
Securities processing and trust services	7,539	22,383	28,030	72,779
All other and				

corporate	(1,955)	(1,053)	(5,606)	(2,962)
	-----	-----	-----	-----
Total	\$89,215	\$78,223	\$264,199	\$236,565
	=====	=====	=====	=====